

# Lockeport Welding:

## A great fix for the community

Like the old adage, the right tool for every job; it is evident that Lockeport Welding is the perfect fit for the small but vibrant fishing community.

When Roger Latham took his first look at the building that would become his business, a lot of imagination was needed to see it as it would become.

Undeterred he transformed the fish plant into a work room and stock room, completely redoing the wharf in the process.

His dream was to make it easier for fishing vessels to get the repairs they needed quickly by letting them come up to the wharf.

Before Lockeport Welding opened, fishermen needed to either remove the part and drive it into Shelburne or call someone in. Either way it was expensive and time consuming often halting their operations for days.

“Time is money for these guys,” said Latham. “Downtime is very important...especially the first months of the season is critical.”

Latham turned to CBDC to help buy the building and to stock the shelves with the parts

needed to do the job.

“They have been really wonderful,” said Latham. “I’m glad they are there...they have been very supportive.”

Not only did they help provide the right loan but they have continuously helped throughout his first year to overcome hurdles including learning to run a business efficiently.

Latham said CBDC provided a business consultant who advised Latham what he had to do to become a successful and viable business and he has taken in the many workshops that CBDC has offered throughout the year.



All the hard work has paid off, with a successful first year, and a promising year ahead. “We keep growing and growing,” said Latham.

Latham has zeroed in on exactly what his customers need by stocking parts for specific boats and machinery so they will have what they need exactly when they need it.

“There isn’t much I can’t fix” said Latham. “I’m happy they’re happy and then they are out the door and back on the water.”



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